



Unaudited Financial Statements

for the First Quarter ended 31 March, 2022

Expressed in Trinidad & Tobago Dollars

CHAIRMAN'S REVIEW

During the first quarter of 2022, market conditions remained relatively unchanged from what the Company has been facing during the second half of 2021. Supply Chain disruptions across the globe continued to cause supply constraints, and commodity and international freight costs remained under heavy pressure as a result of the various ongoing global events. Nonetheless, the Company delivered a profit after tax from continuing operations, in line with Q1 in the prior year, at \$5.6 million.

Revenue for the quarter was \$62.1 million, a 4.0% increase vs the prior year from continuing operations. This increase was driven by a strong recovery in the Home Care category performance versus the prior year in the Home Trade, offset by a reduction in the export markets, which was driven by phasing versus the prior year, and supply constraints in the beauty and personal care categories.

Operating profit reduced versus the prior year to \$6.7 million, driven by unanticipated increases in international freight costs as a result of unavailability of routes, and product sales mix effects from higher comparative sales in the less profitable Home Care category versus prior year. Despite these impacts, earnings per share from continuing operations amounts to \$0.21, versus \$0.22 in the prior year. Cash productivity was strong throughout the quarter, increasing the overall cash position by \$16.9 million, to \$135.0 million.


The Company will continue to monitor the conditions globally, and will keep taking the necessary actions to tackle the volatility of the current environment.



Rodrigo Sotomayor, Chairman

SUMMARY STATEMENT OF FINANCIAL POSITION

	Unaudited as at		Audited
	31 Mar 2022	31 Mar 2021	31 Dec 2021
	\$'000	\$'000	\$'000
ASSETS			
Non-current assets			
Property, plant and equipment	7,698	69,842	8,943
Retirement benefit asset	138,082	110,499	137,039
Deferred tax asset	4,688	11,827	6,459
	150,468	192,168	152,441
Current assets			
Inventories	24,267	32,503	26,808
Taxation recoverable	7,575	9,559	7,575
Trade and other receivables	105,990	114,357	102,948
Due from related companies	164,748	42,127	176,388
Cash at bank and in hand	135,031	70,770	118,132
Assets held for sale	58,146	-	58,146
	495,757	269,316	489,997
Total assets	646,225	461,484	642,438
EQUITY AND LIABILITIES			
EQUITY			
Stated capital	26,244	26,244	26,244
Property revaluation surplus	36,568	36,568	36,568
Retained earnings	306,857	221,337	414,131
Total equity	369,669	284,149	476,943
LIABILITIES			
Non-current liabilities			
Retirement and termination benefit obligation	7,076	8,741	6,989
Lease liabilities	457	1,176	605
Deferred tax liabilities	40,809	35,936	40,104
	48,342	45,853	47,698
Current liabilities			
Trade and other payables	54,973	54,732	63,400
Dividends payable to minority shareholders	56,419	7,872	-
Lease liabilities	3,298	3,222	4,170
Provisions for other liabilities	13,654	6,303	15,750
Due to related companies	40,491	51,479	31,528
Dividends payable to parent	56,430	7,874	-
Liabilities directly associated with the assets held for sale	2,949	-	2,949
	228,214	131,482	117,797
Total liabilities	276,556	177,335	165,495
Total equity and liabilities	646,225	461,484	642,438



Jean-Marc Mouttet, Managing Director



Nicholas Gomez, Director

NOTES TO THE SUMMARY FINANCIAL STATEMENTS

1. Basis of preparation - These summary financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standard Board (IASB).

2. Significant accounting policies - The principal accounting policies applied in the preparation of these summary financial statements are consistent with those disclosed in the audited financial statements as at and for the year ended December 31, 2021, and have been consistently applied to all periods presented, unless otherwise stated.

3. Discontinued Operations - Q1 2021 has been re-presented to reflect only the continuing operations as a basis for suitable comparison. The details of the discontinued operations are presented in the table at the right.

SUMMARY STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

	Unaudited 3 months ended		Audited
	31 Mar 2022	Re-presented 31 Mar 2021	31 Dec 2021
	\$'000	\$'000	\$'000
Continuing operations			
Revenue	62,153	59,741	233,186
Cost of sales	(34,338)	(30,899)	(127,208)
Gross profit	27,815	28,842	105,978
Selling and distribution costs	(16,654)	(16,582)	(62,936)
Administrative expenses	(4,387)	(4,309)	(17,615)
Impairment reversal on trade receivables	309	120	18
Operating profit	7,083	8,071	25,445
Restructuring cost	(389)	-	(5,568)
Operating profit after restructuring	6,694	8,071	19,877
Finance expense	(165)	(108)	(635)
Other income	1,948	612	5,391
Profit before taxation	8,477	8,575	24,633
Taxation expense	(2,903)	(2,901)	(7,702)
Profit for the period	5,574	5,674	16,931
Discontinued operations			
Profit from discontinued operations, net of tax	-	2,634	171,881
Profit for the period	5,574	8,308	188,812
Other comprehensive income			
Re-measurements of defined benefit asset/liability	-	-	25,055
Related tax	-	-	(7,516)
Total comprehensive income for the period	5,574	8,308	206,351
Earnings per share - continuing operations	0.21	0.22	0.65
Earnings per share - discontinued operations	0.00	0.10	6.54
Total earnings per share	0.21	0.32	7.19

SUMMARY STATEMENT OF CASH FLOWS

	Unaudited 3 Months Ended		Audited
	31 Mar 2022	Re-presented 31 Mar 2021	31 Dec 2021
	\$'000	\$'000	\$'000
CASH FLOWS FROM OPERATING ACTIVITIES			
Profit before taxation	8,477	8,575	24,633
Continuing operations	8,477	8,575	24,633
Discontinued operations	-	4,112	175,119
Adjustment for items not affecting working capital	454	72	(161,120)
Operating profit before working capital changes	8,931	12,759	38,632
Net decrease/(increase) in working capital	9,644	(18,113)	(141,990)
Cash flows generated from/(used in) operating activities	18,575	(5,354)	(103,358)
Taxation & interest paid	(631)	(504)	(645)
Net cash generated from/(used in) operating activities	17,944	(5,858)	(104,003)
CASH FLOWS FROM INVESTING ACTIVITIES			
Interest received	39	-	7
Purchase of plant and equipment	-	(96)	(96)
Proceeds from sale of property, plant and equipment	-	2,466	2,466
Proceeds from sale of discontinued operations	-	-	169,846
Net cash generated from investing activities	39	2,370	172,223
CASH FLOWS FROM FINANCING ACTIVITIES			
Dividends paid	-	-	(20,995)
Payment of lease liabilities	(1,084)	(1,126)	(4,477)
Net cash flows used in financing activities	(1,084)	(1,126)	(25,472)
Increase/(decrease) in cash and cash equivalents	16,899	(4,614)	42,748
Cash and cash equivalents at beginning of period	118,132	75,384	75,384
Cash and cash equivalents at end of period	135,031	70,770	118,132
Represented by: Cash at bank and in hand	135,031	70,770	118,132

SUMMARY STATEMENT OF CHANGES IN EQUITY

	Stated Capital \$'000	Property Revaluation Surplus \$'000	Retained Earnings \$'000	Total \$'000
Balance as at 1 January, 2022	26,244	36,568	414,131	476,943
Total comprehensive income for the period	-	-	5,574	5,574
Dividends payable	-	-	(112,848)	(112,848)
Balance as at 31 March, 2022	26,244	36,568	306,857	369,669
Balance as at 1 January, 2021	26,244	36,568	228,775	291,587
Total comprehensive income for the period	-	-	8,308	8,308
Dividends payable	-	-	(15,746)	(15,746)
Balance as at 31 March, 2021	26,244	36,568	221,337	284,149
Balance as at 1 January, 2021	26,244	36,568	228,775	291,587
Total comprehensive income for the period	-	-	206,351	206,351
Dividends paid	-	-	(20,995)	(20,995)
Balance as at 31 December, 2021	26,244	36,568	414,131	476,943

	31 Mar 2022	31 Mar 2021	31 Dec 2021
	\$'000	\$'000	\$'000
DISCONTINUED OPERATIONS			
Revenue	-	10,965	30,150
Cost of sales	-	(4,708)	(13,578)
Gross profit	6,257	6,257	16,572
Selling and distribution cost	-	(2,145)	(5,876)
Operating profit	-	4,112	10,696
Taxation expense	-	(1,478)	(3,238)
Results from operating activities, net of tax	-	2,634	7,458
Gain on sale of discontinued operations	-	-	164,423
Profit from discontinued operations, net of tax	-	2,634	171,881