



Unaudited Financial Statements

for the Third Quarter ended 30 September 2022

Expressed in Trinidad & Tobago Dollars


CHAIRMAN'S REVIEW

During the third quarter of 2022, the Company continued its strong momentum on the topline results. Market conditions remained mostly unchanged from what the Company had been facing during the first half of the year, as Supply Chain disruptions across the globe continued to cause supply constraints and cost inflation due to the ongoing global events. The company recorded a profit after tax for the quarter of \$13.1 million, bringing the year to date to \$0.5 million.

Revenue grew 34% for the quarter, and 17% for the year to date, to \$68.3 and \$196.9 million respectively. This revenue growth to date was primarily driven by a robust performance in the local market across all categories, but most notably in Home Care. The export markets showed a strong rebound - in the Home Care and Foods categories.

Profitability this quarter was negatively affected by the ongoing heavy commodity inflation, as well as unanticipated additional increases in freight cost. Nonetheless, excluding the one-off restructuring, the Company still enjoyed a good comparative performance, despite this pressure on cost, managing to grow its operating profit for the quarter from \$3.6 million in the prior year to \$8.8 million, and from \$19.3 million to \$25.5 million for the year to date.

The Company will continue to push for growth in all its markets in order to maintain the current momentum, while it continues to focus on its transition into a more future-fit organisation.


Rodrigo Sotomayor
Chairman

SUMMARY STATEMENT OF FINANCIAL POSITION

	Unaudited as at		Audited
	30 Sep 2022	30 Sep 21	31 Dec 21
	\$'000	\$'000	\$'000
ASSETS			
Non-current assets			
Property, plant and equipment	6,996	67,030	8,943
Retirement benefit asset	147,263	112,560	137,039
Deferred tax asset	9,159	6,393	6,459
	163,418	185,983	152,441
Current assets			
Inventories	33,879	27,578	26,808
Taxation recoverable	7,575	9,563	7,575
Trade and other receivables	104,008	110,971	102,948
Due from related companies	70,454	43,199	176,388
Cash at bank and in hand	87,105	79,376	118,132
Assets held for sale	58,013	3,053	58,146
	361,034	273,740	489,997
Total assets	524,452	459,723	642,438
EQUITY AND LIABILITIES			
EQUITY			
Stated capital	26,244	26,244	26,244
Property revaluation surplus	36,568	36,568	36,568
Retained earnings	301,755	229,145	414,131
Total equity	364,567	291,957	476,943
LIABILITIES			
Non-current liabilities			
Retirement and termination benefit obligation	807	8,886	6,989
Lease liabilities	2,245	751	605
Deferred tax liabilities	43,374	36,403	40,104
	46,426	46,040	47,698
Current liabilities			
Trade and other payables	64,533	62,838	63,400
Lease liabilities	1,478	1,496	4,170
Provisions for other liabilities	11,818	5,447	15,750
Due to related companies	32,681	51,945	31,528
Liabilities directly associated with the assets held for sale	2,949	-	2,949
	113,459	121,726	117,797
Total liabilities	159,885	167,766	165,495
Total equity and liabilities	524,452	459,723	642,438

Jean-Marc Mouttet, Managing Director

Nicholas Gomez, Director

NOTES TO THE SUMMARY FINANCIAL STATEMENTS

- 1. Basis of preparation** - These summary financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standard Board (IASB).
- 2. Significant accounting policies** - The principal accounting policies applied in the preparation of these summary financial statements are consistent with those disclosed in the audited financial statements as at and for the year ended December 31, 2021, and have been consistently applied to all periods presented, unless otherwise stated.
- 3. Discontinued operations** - 2021 has been re-presented to reflect only the continuing operations as a basis for suitable comparison. The details of the discontinued operations are presented in the table below.

	Unaudited		Audited
	3 months ended	9 months ended	31 Dec 2021
	\$'000	\$'000	\$'000
Discontinued operations			
Revenue	7,806	30,150	30,150
Cost of sales	(3,185)	(13,578)	(13,578)
Gross profit	4,621	16,572	16,572
Selling and distribution costs	(1,532)	(5,876)	(5,876)
Operating profit	3,089	10,696	10,696
Taxation expense	(845)	(3,639)	(3,238)
Results from operating activities, net of tax	2,244	7,057	7,458
Gain on sale of discontinued operations	-	-	164,423
Profit for the period	2,244	7,057	171,881

SUMMARY STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

	Unaudited 3 months ended		Unaudited 9 months ended		Audited
	30 Sep 2022	30 Sep 2021	30 Sep 2022	30 Sep 2021	31 Dec 2021
	\$'000	\$'000	\$'000	\$'000	\$'000
Continuing operations					
Revenue	68,330	50,962	196,864	167,844	233,186
Cost of sales	(41,550)	(26,503)	(111,592)	(87,148)	(127,208)
Gross profit	26,780	24,459	85,272	80,696	105,978
Selling and distribution costs	(14,469)	(15,892)	(48,565)	(48,135)	(62,936)
Administrative expenses	(4,356)	(4,960)	(13,179)	(13,516)	(17,615)
Impairment (loss)/reversal on trade receivables	(38)	37	358	224	18
Gain on disposal of plant and equipment	943	-	1,595	-	-
Operating profit	8,860	3,644	25,481	19,269	25,445
Restructuring cost	8,726	-	(29,104)	-	(5,568)
Operating profit/(loss) after restructuring	17,586	3,644	(3,623)	19,269	19,877
Finance expense	(131)	(81)	(290)	(285)	(635)
Other income	1,914	1,412	6,285	2,700	5,391
Profit before taxation	19,369	4,975	2,372	21,684	24,633
Taxation expense	(6,295)	(1,360)	(1,900)	(7,376)	(7,702)
Profit for the period	13,074	3,615	472	14,308	16,931
Discontinued operations					
Profit from discontinued operations, net of tax	-	2,244	-	7,057	171,881
Profit for the period	13,074	5,859	472	21,365	188,812
Other comprehensive income					
Re-measurements of defined benefit asset/liability	-	-	-	-	25,055
Related tax	-	-	-	-	(7,516)
Total comprehensive income for the period	13,074	5,859	472	21,365	206,351
Earnings per share - continuing operations	0.50	0.14	0.02	0.54	0.65
Earnings per share - discontinued operations	0.00	0.08	0.00	0.27	6.54
Total earnings per share	0.50	0.22	0.02	0.81	7.19

SUMMARY STATEMENT OF CASH FLOWS

	Unaudited 3 months ended		Unaudited 9 months ended		Audited
	30 Sep 2022	30 Sep 2021	30 Sep 2022	30 Sep 2021	31 Dec 2021
	\$'000	\$'000	\$'000	\$'000	\$'000
CASH FLOWS FROM OPERATING ACTIVITIES					
Profit before taxation					
Continuing operations	19,369	4,975	2,372	21,684	24,633
Discontinued operations	-	3,089	-	10,696	175,119
Adjustment for items not affecting working capital	(14,104)	696	(15,472)	1,332	(161,120)
Operating profit/(loss) before working capital changes	5,265	8,760	(13,100)	33,712	38,632
Net (decrease)/increase in working capital	(9,996)	3,118	98,067	(6,211)	(141,990)
Cash flows (used in)/generated from operating activities	(4,731)	11,878	84,967	27,501	(103,358)
Taxation & interest paid	(438)	(492)	(1,727)	(1,505)	(645)
Net cash (used in)/generated from operating activities	(5,169)	11,386	83,240	25,996	(104,003)
CASH FLOWS FROM INVESTING ACTIVITIES					
Interest received	69	-	108	-	7
Purchase of plant and equipment	-	-	-	(96)	(96)
Proceeds from sale of property, plant and equipment	953	-	1,726	2,466	2,466
Proceeds from sale of discontinued operations	-	-	-	-	169,846
Net cash generated from investing activities	1,022	-	1,834	2,370	172,223
CASH FLOWS FROM FINANCING ACTIVITIES					
Dividends paid	-	(5,249)	(112,848)	(20,995)	(20,995)
Payment of lease liabilities	(1,085)	(1,127)	(3,253)	(3,379)	(4,477)
Net cash flows used in financing activities	(1,085)	(6,376)	(116,101)	(24,374)	(25,472)
(Decrease)/increase in cash and cash equivalents	(5,232)	5,010	(31,027)	3,992	42,748
Cash and cash equivalents at beginning of period	92,337	74,366	118,132	75,384	75,384
Cash and cash equivalents at end of period	87,105	79,376	87,105	79,376	118,132
Represented by:					
Cash at bank and in hand	87,105	79,376	87,105	79,376	118,132

SUMMARY STATEMENT OF CHANGES IN EQUITY

	Stated Capital	Property Revaluation Surplus	Retained Earnings	Total Equity
	\$'000	\$'000	\$'000	\$'000
Balance as at 1 January, 2022	26,244	36,568	414,131	476,943
Total comprehensive income for the period	-	-	472	472
Dividends paid	-	-	(112,848)	(112,848)
Balance as at 30 September, 2022	26,244	36,568	301,755	364,567
Balance as at 1 January, 2021	26,244	36,568	228,775	291,587
Total comprehensive income for the period	-	-	21,365	21,365
Dividends paid	-	-	(20,995)	(20,995)
Balance as at 30 September, 2021	26,244	36,568	229,145	291,957
Balance as at 1 January, 2021	26,244	36,568	228,775	291,587
Total comprehensive income for the period	-	-	206,351	206,351
Dividends paid	-	-	(20,995)	(20,995)
Balance as at 31 December, 2021	26,244	36,568	414,131	476,943